

chf solutions

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FOR IMMEDIATE RELEASE

CHF SOLUTIONS APPOINTS STEVEN F. BRANDT VICE PRESIDENT OF MARKETING

BROOKLYN PARK, MN, October 21, – CHF Solutions, Inc., a private medical device manufacturer, has named Steven F. Brandt vice president of marketing, effective immediately. He will oversee the nationwide launch of the company's System 100 Fluid Removal System, a sophisticated yet easy-to-use mechanical pump/filter system to remove excess fluid in fluid-overloaded patients. While many health conditions can cause fluid overload, congestive heart failure (CHF) is the leading cause with an estimated five million Americans suffering from CHF.

"We are very pleased to have Steve join the company at an exciting time in the commercialization of the System 100," said John Erb, chief executive officer of CHF Solutions. "Steve's breadth of experience makes him a major addition to the management team as we roll out the System 100 into the marketplace. In addition, he can offer valuable insights as we develop next-generation versions of our technology and assess other applications of our technology platform."

Brandt brings more than 25 years of experience in the medical device industry, ranging from large corporations to start-up companies. Most recently, Brandt served as vice president of global marketing for St. Jude Medical's Cardiovascular Surgery Business. Prior to St. Jude, he was president and chief executive officer of XRT Corporation for nearly five years before Medtronic acquired the company.

CHF Solutions Inc., based in Brooklyn Park, Minnesota, designs and manufactures mechanical pump/filter systems to remove excess fluid in fluid-overloaded patients and improve their quality of life. The company received FDA marketing clearance in June 2002 for the System 100 Fluid Removal System. To date, the company has in excess of 60 patient treatments and is in the process of scaling up for a nationwide product launch. The company's mission is to provide cardiologists with innovative tools to better manage fluid-overloaded patients and to significantly reduce health care costs. For additional information, visit the company's Web site at www.chfsolutions.com.

CHF Solution's product offers a safer, less costly approach to treating fluid overload. The current treatment is risky intravenous drug therapy and requires about a six-day hospital stay. In addition, Medicare reimbursement only covers about half of the \$10,000 cost of the hospital visit. In contrast, cost of the CHF Solutions therapy is under \$1,000 and is currently included in reimbursement under current DRG codes.

About CHF Solutions

CHF Solutions, Inc., designs and manufactures mechanical pump/filter systems to remove excess fluid in congestive heart failure (CHF) patients and improve their quality of life. The company's mission is to provide cardiologists with innovative tools to better manage fluid overload for CHF patients, and significantly reduce healthcare costs and hospital admissions. For additional information visit www.chfsolutions.com.

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